



(Senior) Relationship Manager (f/m/d)

Munsbach (LUXEMBOURG)

About LRI Group

Luxembourg Regulated Investments established 1988: LRI Group, an Apex Group Company, is a leading investment services company based in Luxembourg. It provides asset managers and investors with three decades of experience in structuring and administration of traditional and alternative investment strategies. LRI Group boasts over EUR 70 bn assets under service across more than 540 funds and has more than 200 staff. We look to recruit bright, articulate and numerate employees who are not afraid of a challenge and are prepared to work hard and love what they do.

Job Specification

- Key contact for our fund initiators and responsible for the coordination of all client related services and queries
- Negotiating and documenting reliable processes with clients and operational departments
- Managing migrations, mergers and liquidations
- Monitoring and managing client perception
- Coordinating contractual agreements and ensuring qualitative follow-up of our services
- Developing commercial relationships
- Identifying opportunities and initiating strategies to attract prospective clients
- Building and maintaining excellent relationships
- Identifying potential cross selling opportunities

Skills Required

- Relevant professional experience in the area of real and financial assets with proven track record as Relationship Manager within the fund industry (Alternative Investment Funds and UCITS)
- Sound knowledge of the local regulatory environment, the common investment fund structures and the variety of other investment vehicles in Luxembourg
- Relevant Bachelor's Degree, MBA is a plus
- Highly professional, client-focused, diligent and discrete with a strong open-minded approach
- Excellent negotiating skills, both written and oral in English and German



- Intercultural awareness which supports effective communication internally and externally

What you will get in return

You will be joining a team that works in a friendly, co-operative and supportive environment, as well as a company that will provide you with the resources and support (e.g. professional studies) to progress. Further you will get a genuinely unique opportunity to be part of an expanding large global business

If you are looking to take the next step in your career and are ready to work for a high performing organisation, alongside with professional people who take pride to delivering good quality of work please submit your application (with your CV, cover letter and salary expectations) our dedicated email address:

jobs@lri-group.lu

Additional information

We are an equal opportunity employer and ensure that no applicant is subject to less favourable treatment on the grounds of gender, gender identity, marital status, race, colour, nationality, ethnicity, age, sexual orientation, socio-economic, responsibilities for dependants, physical or mental disability. Any hiring decision is made on the basis of skills, qualifications and experiences.

We measure our success as a business, not only by delivering great products and services and continually increasing our assets under administration and market share, but also by how we positively impact people, society and the planet.

For more information on our commitment to Corporate Social Responsibility (CSR)) please visit <https://theapexgroup.com/csr-policy/>